

Post-Doctoral Fellow in Business of Retail at Georgetown University

The [NRF Business of Retail Initiative](#) at Georgetown University's [McDonough School of Business](#) invites applications for a post-doctoral fellowship position. The Initiative is a collaborative platform that brings together Georgetown students, faculty, and the National Retail Federation Foundation to support faculty-driven, research-based inquiry into critical challenges facing the retail sector. Through close collaboration with retail partners, the Initiative generates actionable insights, informs business practice, and contributes to the ongoing transformation of retail markets and consumer experiences.

This post-doctoral position aims to encourage early-career scholars pursuing high-quality research on retailing. The Post-doctoral Fellow will contribute to the Initiative's thought leadership by working closely with [affiliated faculty](#) on ongoing and new research projects. In addition to research, the Post-Doctoral Fellow will have opportunities to engage with the Initiative's convening and outreach activities, including interactions with retail executives, participation in events, and collaboration with students involved in the Initiative. The candidate's primary supervisor will be the Faculty Research Director of the NRF Business of Retail Initiative.

Applicants must hold a Ph.D. in Marketing or a related field, or expect to defend their dissertation by August 2026. We seek candidates who demonstrate strong potential to publish in top-tier academic outlets and whose research interests connect meaningfully to the business of retail.

The appointment will be expected to begin in August 2026 and last for two years. However, a duration of only one year can also be considered.

ABOUT GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS

Georgetown University's McDonough School of Business offers unparalleled access to the world's business, policy, and thought leaders. The school, which attracts faculty and students from around the world, is committed to building global business knowledge and inspiring ethical leaders to serve the common good. Known for its emphasis at the intersection of business and global affairs and its values-based approach to business as part of Georgetown's rich Catholic, Jesuit tradition, the school also is focused on how business can be a force for change by addressing fields of the future, such as healthcare, sustainability, and AI and the future of work. The school's undergraduate and graduate degree programs provide solid grounding in all the core management disciplines, with an emphasis on the global, ethical, and political environment of business. The McDonough School of Business has an ongoing commitment to being a community in diversity as a fundamental aspect of the Georgetown community.

APPLICATION PROCEDURE: All applications should be submitted electronically to Interfolio [<https://apply.interfolio.com/181617>]. Interested applicants should provide a cover letter describing their background and interests; a curriculum vitae; published and working papers; a research statement; and three references. Applications will be reviewed on a rolling basis, and candidates who wish to receive full consideration should apply by March 15th. Applications past this deadline may also be considered if the position is not filled.

The projected base salary range is \$75,000 to \$100,000. Compensation is determined by several factors, including the candidate's individual qualifications, experience, education, skills, and certifications, as well as the University's business needs and external factors. In addition to salary and benefits, the fellow will be provided with a budget for research/conference-related travel and expenses.

Georgetown University is an [Equal Opportunity/Affirmative Action Employer](#) fully dedicated to achieving a diverse faculty and staff. All qualified applicants are encouraged to apply and will receive consideration for employment without regard to race, color, religion, national origin, age, sex (including pregnancy, gender identity and expression, and sexual orientation), disability status, protected veteran status, or any other characteristic [protected by law](#).

If you are a qualified individual with a disability and need a reasonable accommodation for any part of the application and hiring process, please [click here](#) for more information, or contact the Office of Institutional Diversity, Equity & Affirmative Action (IDEAA) at (202) 687-4798.